

Profit & Loss Year 1		
	Current	Todate
Sales Income	12457	12457
Cost of Goods Sold	8882	8882
Gross Profit	3575	3575
Operating Expenses	2500	2500
Operating Profit	1075	1075
Interest	31	31
Pretax Profit	1044	1044
Taxation	522	522
Earnings	522	522
Dividend	382	382
Retained Earnings	140	140

Equity Year 1	
Share Capital	4000
Reserves	-44
Total Equity	3956

Assets Year 1	
Previous Fixed Assets	3816
Depreciation	382
Capital Expenditure	0
Total Fixed Assets	3434
Inventories	720
Accounts Receivable	2491
Cash	0
Current Assets	3211
Total Assets	6645

Liabilities Year 1	
Overdrafts	185
Accounts Payable	1600
Taxation	522
Dividend	382
Total Liabilities	2689

Financial Ratios Year 1		
	Current	Todate
Op. Profit Percent	9	9
Return on Assets	16	16
Return on Equity	13	13
Financial Leverage	5	5

**Break-Even Analysis Year 1**

Average Price	51.1
Average Unit Cost	31.8
Margin	19.3
Fixed Costs	3632
Total Unit Sales	244
Break Even (Units)	191
Margin of Safety%	22

**Profit Centre Year 1**

	Product A	Product B
Sales Income	3010	9447
Cost of Goods Sold	1935	7035
Gross Profit	1075	2412
Gross Profit %	36	26
Other Costs	200	300
Contribution	875	2112
Contribution %	29	22

**Operations Balance Year 1**

Total Unit Demand	246
Total Unit Sales	244
Current Capacity	250
Total Production	250
Capacity Use%	100
Total Inventories	18
Inventory Days	27
Inventory Percent	7

**Investment Centre Year 1**

	Product A	Product B
Contribution	875	2112
Accounts Receivable	602	1889
Inventory Value	720	0
Fixed Assets	860	4020
Assets	2182	5909
Return	40	36
Cash Flow	-447	223
Capital Charge	436	1182
Residual Profit	439	930

**Operating Cost Analysis Year 1**

Asset Age Variance	-118
Capacity Variance	0
Schedule Variance	30
Total Variances	-88
Recovered Costs	8970
Cost of Goods Sold	8882